



## BUSINESS PROPOSAL

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HATSUN AGRO PRODUCT LTD

**CONTACT NAME**

Company address

**CORPORATE OFFICE**

HATSUN AGRO PRODUCT LTD

PLOT NO. 14, TAMIL NADU HOUSING BOARD "A" ROAD,  
SHOLINGANALLUR, CHENNAI - 600 119, INDIA.

Telephone Number: 044-24501622

Fax Number: 044-24501422

Toll Free Number: 1800-120-3355

Mail ID: [info@hap.in](mailto:info@hap.in)

## EXECUTIVE SUMMARY

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Hatsun Agro Product Ltd (HAP), headquartered in Chennai, is the largest private sector dairy company in India. The organization was founded by Mr. R.G. Chandramogan - Chairman in year 1970 and Mr.C. Sathyan Is Managing Director. Hatsun went public in year 1996 and listed on BSE and NSE (from June 2014 onwards). HAP currently procures about 34 lpd of milk directly from more than 4 lakhs farmers across 1000+ Hatsun Milk Banks and reaches out to 10,000 villages on a daily basis and thus helping the transformation of the rural economy of Tamil Nadu, Karnataka, Telangana, Andhra Pradesh and Maharashtra. HAP (Hatsun Agro Product Ltd.) manufactures and markets products that cater to both cooking and consumption, like milk, curd, ice creams, dairy whitener, skimmed milk powder, ghee, paneer and lots more. HAP brands have become household names in over one million Indian houses. Arun Ice creams, Arokya Milk, Hatsun Curd, Hatsun Paneer, Hatsun Ghee, Hatsun Dairy Whitener and Ibaco have become popular choices across the country.

## BID REFERENCE

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PUR: CAPEX/23-24/00010

## EVENT TYPE

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Japan Reverse Auction

## PROJECT OVERVIEW

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We invite Japan Reverse Auction from eligible bidders for the following works: RM SALEM ORANGE JUICE CONCENTRATE 1 MT

## EMD STARTS ON

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Wednesday, 19 July 2023

## EMD VALUE RS.

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NA

## **BID STARTS FROM**

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Wednesday, 19 July 2023

## **BID ENDS ON**

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Wednesday, 19 July 2023

## **BID SECURITY**

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NA

## **PREBID MEETING**

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NA

## **SUBMISSION ON**

Up to 05.00 pm of 20.07.2023 (Thursday)

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## **PROCEDURE TO PARTICIPATE IN ABOVE INQUIRY:**

All the interested bidders have to participate in the inquiry through our purchase portal by registering your firm as a new vendor (if your firm already have registration in our Purchase Portal, then you have to login to your account and request HAP to send RFQ).

## **INTERESTED BIDDERS HAVE TO REGISTER YOUR FIRM IN OUR PURCHASE PORTAL.**

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a. Website for our portal is as >>>: <http://www.hap.in>

## **RIGHTS RESERVED BY HAP**

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1. Offer through mail/hardcopy are not accepted and stand for rejection, your competitive bids should be submitted through our online portal only.
2. Interested bidders have to submit their technical specification / detail first. Only after technical evaluation qualified bidders will be invited for submission of commercial bid online.
3. Commercial bid shall be submitted online by date and time in mentioned above.
4. HAP all its sole discretion and without assigning any reason
5. thereof, reserves the right to accept and/or reject the whole or part of any or all the bids
6. received.

## DELIVERABLES AND TIMELINE

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Delivery period : 60 Days (HAP reserve the right to cancel the PO in full or part and charge LD Clause, if delivery/completion time line is not adhered

### **PAYMENT TERMS**

100% on 7th working day from the date of supply provided the supply is accepted unconditionally and documents are in order.

## SPECIAL NOTES

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1. The Qty/ Numbers/ may be reduced or modified / Increased (or) split to more than 1 vendor at the sole discretion of HAP
2. Materials has to be dispatched with all relevant documents as applicable ( original invoice & LR copy, COA etc.)
3. HAP reserve the rights to issue the PO at its sole discretion to any of the vendor even if he is not the L1 vendor.
4. HAP reserves the rights to modify of the above terms without giving any prior notice or reason
5. Our standard PO terms and conditions would apply to the successful bidder
6. Latest bid submitted by a vendor is binding on them till our final selection, even if they are not the Lead bidder in the auction.

## PURCHASE ORDER TERMS & CONDITIONS

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Applicable

## MASTER SERVICE RULES

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Applicable