



Hatsun Agro Product Ltd.
Registered Office:
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Rajiv Gandhi Salai (OMR),
Karapakkam, Chennai - 97. India.
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CIN: L15499TN1986PLC012747

HAPL\SEC\747\2019-20

21st January 2020

BSE Limited
Corporate Relationship Department,
2nd Floor, New Trading Ring,
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai - 400 001.

National Stock Exchange of India Ltd.
Exchange Plaza, 5th Floor,
Plot No.C/1, G Block,
Bandra Kurla Complex,
Bandra (E), Mumbai 400 051.

**Stock Code: BSE: 531531
NSE: HATSUN**

Dear Sir/Madam,

Sub: Outcome of the Board Meeting held today i.e. 21st January 2020 - Unaudited Financial Results for the Quarter and Nine Months ended 31st December 2019.

The Board of Directors of the Company at their meeting held today, i.e. 21st January 2020, has inter-alia:

Approved the Unaudited Financial Results of the Company for the Quarter and Nine months ended 31st December 2019. A copy of the Unaudited Financial Results as per SEBI format and the Limited Review Report of the Statutory Auditors of the Company for the quarter and nine months ended 31st December 2019 are enclosed pursuant to regulation 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015.

We also wish to bring to the notice of the Exchange that the Board Meeting commenced at 03:30 P.M and concluded at 05:15 P.M today.

Kindly take the above information on record.

Thanking you.

Yours faithfully,
For HATSUN AGRO PRODUCT LIMITED

**R.G.CHANDRAMOGAN
MANAGING DIRECTOR**



HATSUN AGRO PRODUCT LIMITED
CIN: L15499TN1986PLC012747
REGD.OFFICE: DOMAINE, DOOR NO. 1/20A, RAJIV GANDHI SALAI (OMR), KARAPAKKAM, CHENNAI - 600 097
Phone : 044-24501622; Fax: 044-24501422
E-mail: secretarial@hatsun.com; Website: www.hap.in
UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2019

(Rupees in lakhs except EPS)

Particulars	Quarter ended	Quarter ended	Quarter ended	Nine months ended	Nine months ended	Year ended
	December 31, 2019	September 30, 2019	December 31, 2018	December 31, 2019	December 31, 2018	March 31, 2019
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
Income						
Revenue from operations	134,018.38	127,854.95	115,448.29	404,195.74	357,726.14	476,029.89
Other income	205.05	173.00	158.56	1,247.46	279.19	604.85
Total income	134,223.43	128,027.95	115,606.85	405,443.20	358,005.33	476,634.74
Expenses						
Cost of raw materials consumed	98,481.11	94,895.38	85,956.89	281,743.47	249,251.20	328,959.00
Purchases of stock-in-trade	20.54	53.13	25.55	134.49	46.89	60.93
Changes in the inventories of finished goods, stock-in-trade and work-in progress	(2,735.55)	(5,186.92)	(4,618.75)	3,345.22	2,509.71	5,237.02
Employee benefits expense	4,121.39	4,178.65	3,803.08	12,455.16	11,596.53	15,592.35
Finance costs	2,773.13	2,531.58	1,856.42	7,797.99	6,378.95	8,572.39
Depreciation and amortization expense	7,769.37	7,194.12	4,984.19	21,841.36	14,709.90	20,059.32
Other expenses	20,804.40	20,336.01	20,826.26	63,340.94	60,231.43	82,035.40
Total expense	131,234.39	124,001.95	112,833.64	390,658.63	344,724.61	460,516.41
Profit before tax	2,989.04	4,026.00	2,773.21	14,784.57	13,280.72	16,118.33
Tax expense						
- Current tax	443.90	1,838.55	556.22	4,640.12	3,983.59	4,627.55
- Income tax relating to earlier period	(821.43)	-	-	(821.43)	-	-
- Deferred tax (Net)	577.76	(336.15)	364.57	534.33	(167.23)	6.11
Income Tax Expense	200.23	1,502.40	920.79	4,353.02	3,816.36	4,633.66
Profit for the period	2,788.81	2,523.60	1,852.42	10,431.55	9,464.36	11,484.67
Other Comprehensive Income:						
(i) Items not to be reclassified to profit or loss in subsequent periods						
- Re-measurement loss/(gains) on employee defined benefit plans	-	-	-	-	-	157.44
Income tax effect	-	-	-	-	-	(55.01)
Net items not to be reclassified to profit or loss in subsequent periods	-	-	-	-	-	102.43
(ii) Other comprehensive income that will be reclassified to profit or loss in subsequent periods:						
- Net movement in cash flow hedges	0.89	55.00	0.30	55.89	(8.12)	(64.59)
- Income tax effect	(0.31)	(19.22)	(0.10)	(19.53)	2.84	22.34
Net items to be reclassified to profit or loss in subsequent periods	0.58	35.78	0.20	36.36	(5.28)	(42.25)
Total comprehensive income for the period	2,788.23	2,487.82	1,852.22	10,395.19	9,469.64	11,424.49
Paid up Equity share capital	1,617.04	1,598.10	1,598.10	1,617.04	1,598.10	1,598.10
Other Equity (excluding revaluation reserve)						78,869.55
Earnings Per Share (Face value of Re. 1/- per share) Not annualised						
(a) Basic	1.74	1.56	1.10	6.51	5.86	7.09
(b) Diluted	1.72	1.56	1.12	6.45	5.95	7.19



For HATSUN AGRO PRODUCT LTD.

Neelam Hanumanth

Managing Director

HATSUN AGRO PRODUCT LIMITED
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UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 2019

Notes:

- 1 Based on the management approach as defined in IND AS 108 – Operating Segments, the Chief Operating Decision Maker (CODM) evaluates the Company's performance and allocates resources based on an analysis of various performance indicators by business segments. Accordingly, the Company has identified Milk & Milk products as its reportable segment. Others primarily comprises Cattle feed and Ready to eat products segments.

S.No.	Particulars	(Rupees in lakhs)					
		Quarter ended December 31, 2019	Quarter ended September 30, 2019	Quarter ended December 31, 2018	Nine months ended December 31, 2019	Nine months ended December 31, 2018	Year ended March 31, 2019
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
A	Segment Revenue						
	(a) Milk & Milk products	122,893.82	117,362.51	107,031.68	373,818.74	335,343.06	445,556.11
	(b) Others	11,124.56	10,492.44	8,416.61	30,377.00	22,383.08	30,473.78
	Net Sales/ Income from Operations	134,018.38	127,854.95	115,448.29	404,195.74	357,726.14	476,029.89
B	Segment Results						
	(a) Milk & Milk products	7,400.95	7,476.91	4,750.72	25,789.84	18,640.64	23,593.25
	(b) Others	(1,922.03)	(838.97)	30.11	(3,270.65)	1,356.25	1,218.13
	Total Segment Results	5,478.92	6,637.94	4,780.83	22,519.19	19,996.89	24,811.38
	Less: Finance costs	2,773.13	2,531.58	1,856.42	7,797.99	6,378.95	8,572.39
	Add: Interest income	75.99	66.57	5.42	264.16	62.65	203.00
	Net un-allocable expenditure /(income)	(207.26)	146.93	156.62	200.79	399.87	323.66
	Total Profit before tax	2,989.04	4,026.00	2,773.21	14,784.57	13,280.72	16,118.33
C	Segment Assets						
	(a) Milk & Milk products	227,308.40	214,360.16	207,081.09	227,308.40	207,081.09	182,530.03
	(b) Others	22,884.44	23,232.88	9,897.71	22,884.44	9,897.71	36,673.93
	(c) Unallocated	10,045.28	4,549.95	3,731.48	10,045.28	3,731.48	5,378.88
	Total Segment Assets	260,238.12	242,142.99	220,710.28	260,238.12	220,710.28	224,582.84
D	Segment Liabilities						
	(a) Milk & Milk products	31,271.75	32,803.00	59,496.00	31,271.75	59,496.00	29,961.21
	(b) Others	4,352.64	3,057.24	1,191.51	4,352.64	1,191.51	1,626.27
	(c) Unallocated	130,965.21	125,912.91	77,662.62	130,965.21	77,662.62	112,527.71
	Total Segment Liabilities	166,589.60	161,773.15	138,350.13	166,589.60	138,350.13	144,115.19
E	Net Capital employed	93,648.52	80,369.84	82,360.15	93,648.52	82,360.15	80,467.65

- 2 The above unaudited financial results prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 have been reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on January 21, 2020.
- 3 Pursuant to the allotment of 95,10,519 Rights Equity Shares (@ Re.0.80 per Equity Share with a Share Premium of Rs.443.20 per Equity Share) of the Company on July 12, 2018, the Company made the First and Final Call during the current quarter. In response to the above said First and Final Call Money, the majority of Equity Shareholders holding Partly paid up Rights Equity Shares made the payment to the extent of Rs.10,514.08 lakhs for 94,72,144 Equity Shares (Re.0.20 towards face value and Rs.110.80 towards Share Premium). Shareholders holding partly paid up Rights Equity Shares totaling to 38,375 Equity Shares are yet to make the Call Money payment as of December 31, 2019 and the Board of the Company has decided to extend the time up to February 15, 2020 for collecting the Call Money from them. The Company has received the Listing approval from National Stock Exchange of India Limited (NSE) on January 13, 2020 and BSE Limited (BSE) on January 17, 2020.
- 4 The Company has adopted IND AS 116 "Leases" with effect from April 01, 2019 which resulted in recognition of Right of Use Asset (ROU) and equivalent Lease Liability at Rs.20,792.61 lakhs. In view of this, the operating lease rent which was hitherto accounted under 'Other expenses' in previous periods has now been accounted as depreciation and finance cost. Accordingly, the Profit for the current quarter ended December 31, 2019 and nine months ended December 31, 2019 is reduced by Rs. 338.74 lakhs and Rs. 817.08 lakhs respectively. To this extent performance for the current quarter ended December 31, 2019 and nine months ended December 31, 2019 is not comparable with previous period results.
- 5 The company during the quarter ended December 31, 2019 has evaluated the option of availing provision u/s 115BAA of The Taxation Laws (Amendment) Ordinance, 2019 issued on September 20, 2019 and accordingly decided to continue with the existing Income tax rate for the financial year 2019-20.

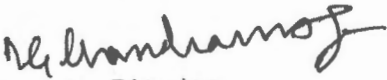
Place : Chennai
Date : January 21, 2020

For HATSUN AGRO PRODUCT LTD.

Ny Chandrasekar
Managing Director



HATSUN AGRO PRODUCT LIMITED

Statement of Deviation / Variation in utilisation of funds raised						
Name of listed entity	Hatsun Agro Product Limited					
Mode of Fund Raising	Public Issues / Rights Issues / Preferential Issues / QIP / Others					
Date of Raising Funds	6th June 2018					
Amount Raised	*Rs. 5,27,83,38,045/-					
Report filed for Quarter ended	31st December 2019					
Monitoring Agency	applicable/not applicable					
Monitoring Agency Name, if applicable	Yes Securities Limited					
Is there a Deviation / Variation in use of funds raised	Yes- / No					
If yes, whether the same is pursuant to change in terms of a contract or objects, which was approved by the shareholders	NA					
If Yes, Date of shareholder Approval	NA					
Explanation for the Deviation / Variation	NA					
Comments of the Audit Committee after review	NA					
Comments of the auditors, if any	NA					
Objects for which funds have been raised and where there has been a deviation, in the following table	No Deviations					
Original Object	Modified Object, if any	Original Allocation	Modified allocation, if any	Funds Utilised	Amount of Deviation/Variation for the quarter according to applicable object	Remarks if any
NA	NA	NA	NA	NA	NA	NA
Deviation or variation could mean:						
(a) Deviation in the objects or purposes for which the funds have been raised or						
(b) Deviation in the amount of funds actually utilized as against what was originally disclosed or						
(c) Change in terms of a contract referred to in the fund raising document i.e. prospectus, letter of offer, etc						
For HATSUN AGRO PRODUCT LTD.						
Name of Signatory	R G Chandramogan	 Managing Director				
Designation	Managing Director					

* The amount proposed to be raised in the year 2018 was Rs.527,83,38,045 by way of Issue of 95,10,519 Partly Paid up Rights Equity Shares for Rs.1/- each at a Share Premium of Rs. 554/- per Share.

The Company collected Rs. 422,26,70,436/- (95,10,519 partly paid up Rights Equity Shares at Re. 0.80 per Share at a Share Premium of Rs. 443.20/- per Share as Application Money and allotted 9510519 Partly Paid up Rights Equity Shares on 12.07.2019.

Further the Company has collected balance call money on First and Final Call to an extent of Rs. 105,14,07,984/- (94,72,144 partly paid up Rights Equity Shares @ Re. 0.20 per Share at a Share Premium of Rs.110.80 per Share) and subsequently 94,72,144 were converted into fully paid up Rights Equity shares.

Further, the Company has extended time till 15th February 2020 to receive balance call money from 38,375 partly paid up rights equity shares @ Re. 0.20 per Share at a Share Premium of Rs.110.80 per Share)

INDEPENDENT AUDITOR'S REVIEW REPORT ON REVIEW OF INTERIM FINANCIAL RESULTS

TO THE BOARD OF DIRECTORS OF HATSUN AGRO PRODUCT LIMITED

1. We have reviewed the accompanying Statement of Unaudited Financial Results of **HATSUN AGRO PRODUCT LIMITED** ("the Company"), for the quarter and nine months ended December 31, 2019 ("the Statement"), being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.
2. This Statement, which is the responsibility of the Company's Management and approved by the Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of India (ICAI). A review of interim financial information consists of making inquiries, primarily of the Company's personnel responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing specified under section 143(10) of the Companies Act, 2013 and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
4. Based on our review conducted as stated in paragraph 3 above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For **DELOITTE HASKINS & SELLS LLP**
Chartered Accountants
(Firm's Registration No. 117366W/W-100018)



Ananthi Amarnath
(Partner)

(Membership No. 209252)
UDIN:20209252AAAAAC8110

Place: Chennai
Date: January 21, 2020

